



## Spring News from Home Buyers Relocations....

(calendar - honors – agent news – NAEBA)

### Our 2009 Calendar:



Prominent right now in our minds is the publishing of our first-ever calendar. It's really only a calendar by name, but that's the excuse for publishing our idea of why it's great to live in Southwestern Illinois. There is more about that in two places here...on "What's New in Resources" in this section, and in the "For Families" main menu item, where the contents of the calendar, along with promised monthly expansion of the monthly topics are shown. (If anyone not yet getting a print copy, please call for one, or write [calendar@homerelo.com](mailto:calendar@homerelo.com) and request it...while supplies last.)

Many have said they intend to treat it as a "keepsake"; nothing would please us more.

### We continue to accumulate honors.....

Spring is the time for the traditional "Awards" from the local Boards of Realtors. Again, Denise and Nancy Jo will be among the highest individuals, (as opposed to "Teams") in the whole Belleville Board.



Paul was also the high individual in the Gateway (Edwardsville area) Board of Realtors as he's been for 5 or 6 years. He's shown here with Amber Roper Ottwein, who became his bride last April. Chris and John are also doing extremely well, although they're "newer". And Chris had the unusual honor of achieving sufficient visibility to be elected to the Rasi Board of Directors, (below.)

And they all did it with just one side of every transaction, unique to an exclusive buyers agency. But even they admit it couldn't have been done without the support of the rest of the great team.

For the third year in a row, St. Louis Magazine has named Denise Carter, Nancy Jo Mitchell and Paul Ottwein "Best in Client Satisfaction" among the top 7% of realtors in the entire St. Louis area. This is an independent study done by a survey company where up to 20,000 buyers and trade professionals are interviewed. Awards are based on integrity, service to clients and professionalism.

So we do need to continue to recognize the support given to the whole effort by Debbie Carroll, our "Relocation Director" and Mary Ades, receptionist and lady Friday. We couldn't do without them.



## Chris Elected to RASI Board of Directors:

We're very pleased that Chris was elected to the RASI Board of Directors for a 3 year term, beginning on January 1, 2008. That means to us that he has garnered sufficient respect (and visibility) from his peers to support this. He's already deeply involved and we're betting he isn't the quiet "freshman".



Nancy Jo has also served on the Ethics Committee of the local board for many years, and Paul was just nominated to the Ethics committee of the Greater Gateway Board...we're proud of both involvements and the recognition it give our company. It indirectly pays respect to our emphasis upon integrity and professionalism.

## Nickie Stowers returns!



Nickie Stowers

Nickie was one of our most active agents for many years, but she took a couple of years "off" developing some other interests. Feeling it's time to get back to work, (she was really good at it, and stated great satisfactions,) she has moved her license back with us. We're delighted to have her back. With an effervescent personality, she keeps the room "boiling"...others fully know she's there! Good to have you back, Nickie.

## Publicity About 3 Generations:

We received some publicity in 2008 regarding John Ottwein's licensure with us. That made three Ottweins working in the same agency, a 3-generation fact we don't know exists otherwise.



## The Naeba Annual Meeting:



Merrill again participated in the NAEBA annual meeting...that's "The National Association of Exclusive Buyer Agents", held in Orlando in late November. He was Chair of the Nominations Committee for NAEBA during this year, culminating in the elections of officers during the latest meeting. He also attended presentations and participated in several as a presenter or panelist. We value our association here. We were charter members of this organization, 14 years ago. (He also was its first Treasurer and its fourth President.)